SERFF Tracking Number: AMLC-127905731 State: Arkansas State Tracking Number: Filing Company: 50510 United American Insurance Company

Company Tracking Number: UAIC R1211

TOI: ML02 Multi-Line - Other Sub-TOI: ML02.000 Multi-Line - Other

Individual Multi Line Product Name:

Advertising Brochure/UAIC R1211 Project Name/Number:

Filing at a Glance

Company: United American Insurance Company

Product Name: Individual Multi Line SERFF Tr Num: AMLC-127905731 State: Arkansas

SERFF Status: Closed-Filed TOI: ML02 Multi-Line - Other State Tr Num: 50510 Sub-TOI: ML02.000 Multi-Line - Other Co Tr Num: UAIC R1211 State Status: Filed-Closed

Filing Type: Form Reviewer(s): Linda Bird, Rosalind

Minor, Stephanie Fowler, Donna

Lambert

Author: Diane Breeding Disposition Date: 12/20/2011 Date Submitted: 12/16/2011 Disposition Status: Filed

Implementation Date Requested: On Approval Implementation Date:

State Filing Description:

General Information

Project Name: Advertising Brochure Status of Filing in Domicile: Pending

Project Number: UAIC R1211 Date Approved in Domicile:

Requested Filing Mode: Review & Approval Domicile Status Comments: Domicile State

Nebraska

Explanation for Combination/Other: Market Type: Individual Submission Type: New Submission Individual Market Type:

Overall Rate Impact: Filing Status Changed: 12/20/2011

State Status Changed: 12/20/2011 Deemer Date: Created By: Diane Breeding

Submitted By: Diane Breeding

Corresponding Filing Tracking Number: Filing Description:

NAIC: 290 92916 FEIN: 73-1128555

RE: Form # UAIC R1211 - Company History Advertising Brochure

Attached for your review and approval is the Company History Advertising Brochure Form # UAIC R1211. This advertising brochure is being submitted as an institutional advertisement. The enclosed brochure will be used by our agents' to familiarize the prospective applicant with our company, and will also be used by the Human Resources department to acquaint new employees with United American Insurance Company.

SERFF Tracking Number: AMLC-127905731 State: Arkansas
Filing Company: United American Insurance Company State Tracking Number: 50510

Company Tracking Number: UAIC R1211

TOI: ML02 Multi-Line - Other Sub-TOI: ML02.000 Multi-Line - Other

Product Name: Individual Multi Line

Project Name/Number: Advertising Brochure/UAIC R1211

This advertising brochure is being filed in all states where the Company does business, and for domiciliary approval in the State of Nebraska.

Your early review and approval of this submission will be greatly appreciated. If you have any questions or I may be of any further help, please feel free to call me collect at this number: (972) 569-3295, or via e-mail at dbreeding@torchmarkcorp.com.

Company and Contact

Filing Contact Information

Diane Breeding, Assistant Analyst dbreeding@torchmarkcorp.com

 3700 S. Stonebridge Drive
 972-569-3295 [Phone]

 McKinney, TX 75070
 972-569-3728 [FAX]

Filing Company Information

United American Insurance Company CoCode: 92916 State of Domicile: Nebraska
P.O. Box 8080 Group Code: 290 Company Type: Life and Health

McKinney, TX 75070-8080 Group Name: Liberty National State ID Number:

(972) 529-5085 ext. [Phone] FEIN Number: 73-1128555

Filing Fees

Fee Required? Yes
Fee Amount: \$25.00
Retaliatory? No

Fee Explanation: Your fee per advertisement per company

Per Company: No

COMPANY AMOUNT DATE PROCESSED TRANSACTION #

United American Insurance Company \$25.00 12/16/2011 54617145

Company Tracking Number: UAIC R1211

TOI: ML02 Multi-Line - Other Sub-TOI: ML02.000 Multi-Line - Other

Product Name: Individual Multi Line

Project Name/Number: Advertising Brochure/UAIC R1211

Correspondence Summary

Dispositions

Status	Created By	Created On	Date Submitted
Filed	Rosalind Minor	12/20/2011	12/20/2011

SERFF Tracking Number: AMLC-127905731 State: Arkansas
Filing Company: United American Insurance Company State Tracking Number: 50510

Company Tracking Number: UAIC R1211

TOI: ML02 Multi-Line - Other Sub-TOI: ML02.000 Multi-Line - Other

Product Name: Individual Multi Line

Project Name/Number: Advertising Brochure/UAIC R1211

Disposition

Disposition Date: 12/20/2011

Implementation Date:

Status: Filed Comment:

Rate data does NOT apply to filing.

Company Tracking Number: UAIC R1211

TOI: ML02 Multi-Line - Other Sub-TOI: ML02.000 Multi-Line - Other

Product Name: Individual Multi Line

Project Name/Number: Advertising Brochure/UAIC R1211

Schedule	Schedule Item	Schedule Item Status Public Access
Supporting Document	Name Change Endorsement	Filed-Closed Yes
Supporting Document	Address Change Endorsement	Filed-Closed Yes
Supporting Document	NAIC Transmittal	Filed-Closed Yes
Supporting Document	Filing Fee Schedule	Filed-Closed Yes
Form	Company History Brochure	Filed-Closed Yes

Company Tracking Number: UAIC R1211

TOI: ML02 Multi-Line - Other Sub-TOI: ML02.000 Multi-Line - Other

Product Name: Individual Multi Line

Project Name/Number: Advertising Brochure/UAIC R1211

Form Schedule

Lead Form Number: UAIC R1211

Schedule	Form	Form Type Form Name	Action	Action Specific	Readability	Attachment
Item	Number			Data		
Status						
Filed-	UAIC	Advertising Company History	Initial		0.000	Story
Closed	R1211	Brochure				Brochure
12/20/2011						UAIC
						1211.pdf



A Story Worth Telling





A STORY WORTH TELLING ...

A company's history is most often measured by its record of profit and loss. Its sole mission is to preserve the bottom line.

End of story.

But to United American, conducting business has always been more than just a story found on the pages of a ledger. And like the classics, it's a story worth repeating. Ours is a history rich with examples of individual commitment to integrity in business, quality products and services, streamlined efficiencies, and always being there for our policyholders.

In the more than [60] years United American Insurance Company has been in business, we have maintained the principles that have made us a success and stayed current with the needs of our policyholders.



IN THE Beginning ...

It all began as one man's American dream.

C.L. Dunlap dreamt of opening his own insurance company during his service in World War II as a young naval pilot. Our founder utilized his law degree, experience working for a casualty company, and his life savings to make his dream come true.

UA opened its doors in 1947, providing life, health, and accident coverage to individuals in Texas. Today UA operates in [49] states, D.C., and Canada, and has more than [1,000] people in the Home Office working to ensure our customers receive outstanding products, service, and support every day.

United American has long been recognized as a leading writer of individual Medicare Supplement products, a distinction of which we're very proud.*

Stability, service, quality, and commitment. United American, the Home Office staff, and the Agents in the field all aspire to these characteristics. And they'll continue to serve as our version of the bottom line.

* Source: NAIC Medicare Supplement Loss Ratios, [2009] Medicare Supplement Insurance Experience Reports, [May 2010].



THROUGHOUT THE YEARS ...

We have developed an industry-wide reputation for quality written products and financial stability. United American's product selection contains a full line of life and supplemental health coverages to ensure your needs are protected, including:

- Individual and group Medicare Supplement Insurance [(Policy Forms MSA10, MSB10, MSC10, MSD10, MSF10, MSHDF10, MSG10, MSK06, MSL06, and MSN10.
 Certificate Forms GRMSAC10, GRMSBC10, GRMSCC10, GRMSDC10, GRMSFC10, GRMSHDFC10, GRMSGC10, and GRMSNC10)]
- Critical Illness [(Policy Form CILS)]
- Cancer [(Policy Form CANLS2)]
- Accident compensation [(Policy Form UA250)]
- \$3,000 Accidental Death Plan [(Policy Form UAINADP)]
- Supplemental hospitalization health, and surgical insurance plans [(Policy Form MMGAP, HMXC, HIXC, and INDEM1)]
- Term and Whole Life insurance policies [(Policy Form RT10/RT10GD, SWL/SWLGD, UL10-20, URL-CBP)]
- Annuities [(Policy Form USPDA02, USFMS)]

The above policies have certain limitations and exclusions. Product availability varies by state.



NOT THE SAME OLD STORY ...

The reason customers purchase our products, and Agents want to represent us, is we're not the same old story. At United American, responding to the life and health insurance needs of Americans isn't just about business.

It's about responsibility.

We care about our commitment to you and strive to project that dedication by expanding and improving our services to our customers.

Consider these facts:

- Policy issue averaging about a week**
- Freedom to choose providers and hospitals
- Personalized service from local agents
- 24 hour-a-day access to the Company via the eService Center

^{**} Based on UA statistical information [(2010)]



FOR AGENTS AND POLICYHOLDERS ALIKE, WE ARE 'THE COMPANY YOU CAN COUNT ON'.

Proof of the company's overall financial stability is evidenced by UA's consistent performance and our industry ratings.

- More than [60] years of meeting customers' individual needs
- More than [\$1 billion] of insurance in force.
- More than [half a million] policies in force.
- For more than [30] consecutive years
 UA has earned the [A+ (Superior)]
 Financial Strength Rating from A.M. Best
 Company*
- [AA- "Very Strong"] Financial Strength Rating from Standard & Poor's**
- * Rating as of [6/11] The rating refers only to the overall financial status of the company and is not a recommendation of the specific policy provisions, rates or practices of the insurance company.

^{**}Rating as of [5/10]



A FEW LINES FROM OUR BOOK ...

Unsolicited comments from satisfied customers serve as testimony to UA's way of doing business.

[The service you provide is the best we could ever have. Prompt, efficient and right on the dot. We've never had a problem with the way things are handled. I've really been ill lately and you're right there to handle things.

Thanks for being the kind of insurance company you are*.

- Rena Hupp, Point Pleasant, WV]

[Your Medicare Supplement pays on time. The price is also right. Thank you for the privilege of carrying this card*!

- Bobby Eden, Joplin, MO]

*Not a paid endorsement



THE NEXT CHAPTER ...

What does this century hold for us? Certainly many challenges. However, we'll continue to focus on the opportunities that arise and develop products and services to meet those demands.

And we'll be here to write the next chapter just as we always have ... one page at a time.

... TO BE CONTINUED



www.unitedamerican.com

P.O. Box 8080 • McKinney, TX 75070-8080 (972) 529-5085

United American Insurance Company is not connected with or endorsed by the U.S. Government, the federal Medicare program, Social Security, or any other governmental agency. This is a solicitation for insurance, and you may be contacted by an Agent representing United American Insurance Company.

F2777 R0210 UAI0478 **1211**

Company Tracking Number: UAIC R1211

TOI: ML02 Multi-Line - Other Sub-TOI: ML02.000 Multi-Line - Other

Product Name: Individual Multi Line

Project Name/Number: Advertising Brochure/UAIC R1211

Supporting Document Schedules

Item Status: Status

Date:

Bypassed - Item: Name Change Endorsement

Filed-Closed 12/20/2011

Bypass Reason: N/A

Comments:

Item Status: Status

Date:

Bypassed - Item: Address Change Endorsement

Filed-Closed

12/20/2011

Bypass Reason: N/A

Comments:

Item Status: Status

Date:

Satisfied - Item: NAIC Transmittal Filed-Closed 12/20/2011

Comments:

Attachment:

AR UAIC R1211 NAIC Transmittal.pdf

Item Status: Status

Date:

Satisfied - Item: Filing Fee Schedule Filed-Closed 12/20/2011

Comments:

Attachment:

AR UAIC R1211 Filing Fee Schedule C-AR3.pdf

Life, Accident & Health, Annuity, Credit Transmittal Document

1.	Prepared for the State of	ARKANSAS						
	Department Use Only							
2.	State Tracking ID		Бер	ar timent ese en				
3.	Insurer Name & Address	Domicile	Insurer License Type	NAIC Group #	NAIC#	FEIN#	State #	
	United American Ins. Co. P.O. Box 8080 McKinney, TX 75070	Nebraska	Life & Health	290	92916	73-1128555		
4.	Contact Name & Address	Telephone #		Fax # E-mail Address				
Diane	M. Breeding	(972) 569			59-3728	dbreeding@torchmarkcorp.com		
5.	Requested Filing Mode Review & Approval							
			<u> </u>					
6.	Company Tracking Number UAIC R1211							
7.	New Submission	Resubmissio	n Pr	evious file #				
8.	Market Small Large Small and Large				arge			
9.	Type of Insurance (TOI) ML02							
10.	Sub-Type of Insurance (Su TOI)							
11.				ollment	ON Third Trust	Sement		

LHTD-1, Page 1 of 2

12.	Filing Submission Date	December 1	6, 2011					
	-	Amount	50.00		Check Date			
13	Filing Fee (If required)	Retaliatory	Yes		Check Number	EFT		
	-							
14.	Date of Domiciliary Approval	PENDING						
15.	Filing Description: Company Hi	istory Advertisi	ing Brocht	ıre				
	NAIC# 290-92916 FEIN# 73-1128555 RE: Form # UAIC R1211 - Company History Advertising Brochure Filing Fee: \$50.00 Filing Fee Schedule C-AR3							
	Attached for your review and approval is the Company History Advertising Brochure Form # UAIC R1211. This advertising brochure is being submitted as an institutional advertisement. The enclosed brochure will be used by our agents' to familiarize the prospective applicant with our company, and will also be used by the Human Resources department to acquaint new employees with United American Insurance Company.							
	This advertising brochure is being the State of Nebraska.	; filed in all stat	es where t	he Company doe	s business, and fo	r domiciliary approval in		
	If you have any questions or comments regarding this submission, please call collect (972) 569-3295, or feel free to send an e-mail to dbreeding@torchmarkcorp.com .							
16. I HEI	Certification (If required) REBY CERTIFY that I have reviewe	ed the applicable	filing reg	uirements for this	filing and the filin	g complies with all		
I HEREBY CERTIFY that I have reviewed the applicable filing requirements for this filing, and the filing complies with all applicable statutory and regulatory provisions for the state of <u>ARKANSAS</u> .								
Prir	nt Name Diane M. Breeding			Title	Analyst			

LHTD-1, Page 2 of 2

Signature _

Date: **December 16, 2011**

17.	17. Form Filing Attachment					
This	filing transmittal is part of company tracki	ng number	UAIC R1211			
This	filing corresponds to rate filing company to	racking number				
	Document Name	Form Number		Replaced Form Number		
	Description			Previous State Filing Number		
01	Company History	UAIC R1211		UAIC R05		
	Advertising Brochure		Other	-		
02			☐ Initial ☐ Revised ☐ Other	-		
03			☐ Initial ☐ Revised ☐ Other	-		
04			☐ Initial ☐ Revised ☐ Other	-		
05			☐ Initial ☐ Revised ☐ Other	-		
06			☐ Initial ☐ Revised ☐ Other	-		
07			☐ Initial ☐ Revised ☐ Other	-		
08			☐ Initial ☐ Revised ☐ Other	-		
09			☐ Initial ☐ Revised ☐ Other	-		
10			☐ Initial ☐ Revised ☐ Other	-		
LH FFA	-1					

ATTN: LIFE & HEALT	H DIVISION, ARKANSAS INSURA	ANCE DEPARTMEN	Т	
COMPANY NAME: United American Insurance Company				
COMPANY NAIC COL	DE: <u>290-92916</u>			
COMPANY CONTACT	PERSON & TELEPHONE # Diar	ie M. Breeding – (972	2) 569-3295	
INSURANCE DEPAR	RTMENT USE ONLY			
ANALYST:	AMOUNT:	ROUTE SI	LIP:	
ALL FEES ARE PER E	EACH INSURER. PER ANNUAL	STATEMENT LINE (OF BUSINESS. UNLESS OTHERWISE	
	FEE SCHEDULE F	OR ADMITTED INSU	URERS	
RATE/FORM FILINGS				
Life and/or Disability pand review, per each pform, per each insurer,	olicy, contract, annuity	* **F	x \$ 50 = Retaliatory	
Life and/or Disability - each rate filing or loss per each insurer.	Filing and review of ratio guarantee filing,	* **F	x \$ 50 = Retaliatory	
Life and/or Disability P Annuity Forms: Filing certificate, rider, endor if each is filed separate	and review of each	*	x \$ 20 = Retaliatory	
Life and/or Disability: Insurer's advertisement each insurer.	Filing and review of ts, per advertisement, per		1 x \$ 25 = \$25.00 Retaliatory	
AMEND CERTIFICAT	E OF AUTHORITY			
Review and processing Insurer's Certificate of	g of information to amend an Authority.	*	x \$400 =	
Filing to amend Certific	cate of Authority.	***	x \$100 =	
** THESE FEES ARE PAYA	BLE UNDER THE NEW FEE SCHEDULE ABLE UNDER THE OLD FEE SCHEDULE	AS OUTLINED UNDER A	ULE AND REGULATION 57. RK. CODE ANN. 23-63-102, RETALIATORY TAX	

(C-AR3)